

Message Text

UNCLASSIFIED

PAGE 01 DAMASC 02802 160925Z
ACTION NEA-11

INFO OCT-01 EUR-12 ISO-00 EB-08 /032 W
-----110718 161430Z /53

R 160655Z MAY 78
FM AMEMBASSY DAMASCUS
TO USDOC WASHDC
INFO SECSTATE WASHDC 8036
AMEMBASSY ATHENS

UNCLAS DAMASCUS 2802

ATHENS FOR RTDO

E.O. 11652: N/A
TAGS: BEXP, SY
SUBJECT: POSSIBLE TRADE OPPORTUNITY: HOME COMPUTERS

1. EMBASSY COMMERICAL SECTION HAS BEEN CONTACTED BY LOCAL FIRM, THE ORIENT CENTER, WITH REQUEST FOR INFORMATION RE MANUFACTURERS OF HOME COMPUTERS. REP AND TECHNICAL MANAGER FOR ORIENT'S COMPUTER DIVISION OBSERVED THAT PRODUCT IS VERY NEW AND THAT SALES IN US JUST BEGINNING. REP NEVERTHELESS FEELS THAT THERE IS HEALTHY MARKET POTENTIAL IN THE MIDDLE EAST FOR SUCH HOME COMPUTERS/ PARTICULARLY IN THE FIELD OF COMPTER GAMING. ORIENT CENTER, ACCORDING TO REP, IS EXPANDING ITS MARKET OPERATIONS TO INCLUDE SAUDI ARABIA AND THE GULF STATES.

2. ORIENT CENTER PURCHASES AND MARKETS COMPUTER, VIDEO AND OTHER TYPES OF EQUIPMENT FOR RESALE TO MAINLY GOVERNMENT CLIENTS. COMPANY ALSO PROVIDES SOFTWARE SERVICES FOR COMPUTERS IT SELLS. ORIENT CENTER IS EXCLUSIVE REP FOR INTERDATA AND ZILOG COMPUTER PRODUCTS.

3. ACTION REQUESTED TO CIRCULATE ABOVE TRADE OPPORTUNITY AMONG RELEVANT FIRMS. THOSE UNCLASSIFIED

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EXPRESSING INTEREST CAN CONTACT ORIENT CENTER EITHER DIRECTLY (P.O. BOX 771, CABLE, ORCENT, TLEX: 11086, STEPHEN CROUCH, TECHNICAL MANAGER) OR THROUGH EMBASSY COMMERCIAL SECTION. EMBASSY WOULD APPRECIATE LIST OF NAMES OF HOME COMPUTER MANUFACTURERS. PELLETREAU

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 16 may 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978DAMASC02802
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780206-0800
Format: TEL
From: DAMASCUS
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780556/aaaabuuj.tel
Line Count: 61
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 0955c19c-c288-dd11-92da-001cc4696bcc
Office: ACTION NEA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 22 mar 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2681977
Secure: OPEN
Status: NATIVE
Subject: POSSIBLE TRADE OPPORTUNITY: HOME COMPUTERS
TAGS: BEXP, SY
To: COM
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/0955c19c-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014